

1. PBX Support & Modernization to UCaaS

Why Continuant? Most IT leaders are under pressure to modernize, but ripping out legacy voice systems overnight is disruptive and costly. Continuant uniquely bridges the old and the new.

- **Deep bench of expertise:** Our engineers support Avaya, Cisco, Nortel, Mitel, and more, while also designing migrations to Microsoft Teams, Cisco Webex Calling, and Zoom Phone.
- **Hybrid enablement:** We help customers maximize existing PBX investments while building a clear roadmap to UCaaS. Migration happens on their timeline, not the vendor's.
- **Reduced risk:** A crawl-walk-run model ensures continuity, minimizes disruption, and allows IT leaders to show incremental wins along the way.

The result: CIOs and IT leaders keep control of timelines, budgets, and outcomes — while de-risking the journey to UCaaS.

2. AV & Meeting Room Solutions

Why Continuant? Meeting room sprawl and inconsistency frustrate IT teams and end users alike. Continuant brings order and standardization.

- **Standardization & interoperability:** We deliver consistent experiences across Crestron, Poly/HP, Logitech, Cisco, and Microsoft Teams Rooms solutions.
- **Takeover or refresh:** We can “walk in and take over” management of existing rooms or help refresh and modernize environments over time.
- **End-to-end ownership:** From design to deployment to ongoing support, we stay accountable — IT leaders get one partner they can count on.

The result: IT leaders reduce complexity, improve reliability, and deliver a predictable collaboration experience to their end users everywhere.

3. Microsoft Teams & Cisco Webex Expertise

Why Continuant? Many enterprises are not single-platform. They run Teams in some departments, Webex or Zoom in others, and struggle to optimize ROI across the board.

- **Proven track record:** As a two-time Global Partner of the Year for Teams Calling and Meeting Rooms, we bring unmatched credibility.
- **Mixed environment specialists:** Whether it's Microsoft, Cisco, Zoom, or a combination, we help maximize investments by location or department.
- **Optimized ROI:** Our solutions align with how users actually work, ensuring adoption and productivity gains rather than shelfware.

The result: IT leaders eliminate silos, unify collaboration, and unlock the full value of their investments across platforms.

4. Continuant Connect

Why Continuant? Enterprise voice and PSTN connectivity are mission-critical, but many cloud-first vendors fail to meet enterprise-grade reliability and compliance standards. Continuant Connect fills that gap

ConCon_Concise Training Edition

- **Proven reliability:** 12+ years without a single customer-impacting outage. Built on geo-redundant, carrier-grade architecture with automatic failover to keep calls live.
- **Hybrid flexibility:** Bridges analog, PRIs, POTS, and PBXs into UCaaS (Teams, Webex, Zoom) at the customer's pace — crawl-walk-run or full migration.
- **Built-in compliance & security:** HIPAA, GDPR, E911, Kari's Law, RAY BAUM's Act, ISO, STIR/SHAKEN. Customers stay audit-ready by default.
- **End-to-end ownership:** From design and deployment to training and 24/7 global service desk, Continuant owns the lifecycle — no handoffs to third parties.
- **Adoption & change management:** Persona-based training ensures employees actually use the tools, so the investment pays off.

The result: IT leaders gain a secure, compliant, globally redundant voice platform that protects business continuity, reduces risk, and provides a true high-touch partnership.

In Summary

Other providers sell technology. Continuant delivers **outcomes:** reliability, flexibility, accountability, and adoption. With 30 years of voice expertise, award-winning collaboration solutions, and white-glove service, we are the trusted partner enterprises rely on to manage complexity and drive real ROI.