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A TRUEBLUE COMPANY

Case Studies

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SUPPORTING OVER 300,000 ANNUAL HIRES FOR THE WORLD'S LEADING BRANDS

BROAD EXPERIENCE ACROSS MOST
INDUSTRIES, VERTICALS & JOB TYPES



A Sample Of Our Valued Clients

Advantage Solutions · American Red Cross · aramark · Atlas Energy Solutions · British Airways · Children's National
ConcertoCare · Equity Residential · Fifth Third Bank · FM · Globus Medical · GKN Automotive
Goodyear · Hexcel · Hallmark · Highmark Health · International · Kellanova
Kellogg's · Kohler · Nordstrom · OTC Industrial Technologies · Prudential · R1
radius recycling · Rich's · Slate · Sysco · TBC Corporation · T-Mobile
Tyson · verizon · Volvo · Walmart · Waste Management · Wintrust

'roprietary

PROGRAMS MODELED TO ACHIEVE SIGNIFICANT ROI

Differentiated by Business Impact

One of the goals for every RPO program we engage on is to improve overall recruitment performance across main areas of focus. Typically, these include **Speed to Hire** (Time to Present, Time to Fill), **Scalability** (Speed & Responsiveness to Changes in Demand, **Candidate Quality** (Interview to Hire, New Hire Retention), **Satisfaction** (Hiring Manager, Candidate), and overall **Costs**.



TIME TO FILL REDUCTIONS

Hallmark: 13 Days (17M Savings)

Sysco: 24 Days (98M Savings)

Globus Medical: 8 Days (500K)

WM: 11 Days (30M Savings)

Goodyear: 8 Days (10M Savings)



SCALABILITY

Sysco: Doubled delivery team in 2021, going from 12K annual hires to 24K

WM: Doubled delivery team on winning 100% of the business

Nordstrom: 30,000 of 45,000 annual hires are seasonal and take place over a 3-month period



INTERVIEW TO HIRE

Goodyear: 9:1 to 3:1

Sysco: 2.3:1 to 1.7:1

Sentara: 3:1 to 2:1

WM: 6:1 to 3:1

GKN Automotive: 4:1 to 2.5:1



EARLY TURNOVER

Hallmark: Reduced by 30%

Sysco: Reduced by 20%

Goodyear: Reduced by 20%

WM: Reduced by 15%

5/3 Bank: Less than 4%

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We're Experts in Hourly

VOLVO	WM WASTE MANAGEMENT	Sysco	aramark	FIFTH THIRD BANK	Walmart
Tenure: 1 Year **Roles:** Hourly, Skilled Hourly, Corporate **Annual Hires:** 500	**Tenure:** 22 Years **Roles:** Hourly, Skilled Hourly, Drivers **Annual Hires:** 16,000	**Tenure:** 12 Years **Roles:** Hourly, Skilled Hourly, Drivers **Annual Hires:** 24,000	**Tenure:** 7 Years **Roles:** Hourly, Skilled Hourly **Annual Hires:** 50,000	**Tenure:** 13 Years **Roles:** Hourly **Annual Hires:** 2,000	**Tenure:** 12 Years **Scope:** Hourly, Professional **Annual Hires:** 4,000
GOODYEAR	Kellanova	INTERNATIONAL	OTC INDUSTRIAL TECHNOLOGIES	KOHLER	HEXCEL
Tenure: 7 Years **Roles:** Hourly, Skilled Hourly, Technicians **Annual Hires:** 7,000	**Tenure:** 2 Years **Roles:** Hourly, Skilled Hourly **Annual Hires:** 750	**Tenure:** 3 Years **Roles:** Hourly, Skilled Hourly, Engineering **Annual Hires:** 500	**Tenure:** 2 Years **Roles:** Hourly, Professional, Engineering **Annual Hires:** 400	**Tenure:** 2 Years **Roles:** Hourly, Skilled Hourly, Professional **Annual Hires:** 700	**Tenure:** 1 Year **Roles:** Hourly, Skilled Hourly **Annual Hires:** 300

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We're Experts in Professional

TRUIST	BMO	FIFTH THIRD BANK	T	FM	Equity Residential
Tenure: 10 Years **Roles:** Hourly, Corporate **Annual Hires:** 10,000	**Tenure:** 15 Years **Roles:** Hourly, Corporate **Annual Hires:** 6,000	**Tenure:** 13 Years **Roles:** Hourly, Corporate **Annual Hires:** 1,500	**Tenure:** 7 Years **Roles:** Technology **Annual Hires:** 700	**Tenure:** 2 Years **Roles:** Corporate **Annual Hires:** 700	**Tenure:** 2 Years **Scope:** Hourly, Corporate **Annual Hires:** 1,000
Prudential	LLOYDS BANKING GROUP	INTERNATIONAL	OTC INDUSTRIAL TECHNOLOGIES	KOHLER	GLOBUS MEDICAL
Tenure: 1 Year **Roles:** Hourly, Corporate **Annual Hires:** 1,700	**Tenure:** 2 Years **Roles:** Early Career, Graduate **Annual Hires:** 1,500	**Tenure:** 3 Years **Roles:** Hourly, Corporate **Annual Hires:** 500	**Tenure:** 2 Years **Roles:** Hourly, Corporate **Annual Hires:** 400	**Tenure:** 2 Years **Roles:** Hourly, Corporate **Annual Hires:** 700	**Tenure:** 2 Years **Roles:** Hourly, Corporate **Annual Hires:** 300

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We're Experts in Healthcare

Boston Children's Hospital

- RN, Pharmacy, Clinical Management, Research
- 200 Annual Hires

Altru Health System

- Hourly, Allied Health, Clinical and Corporate Hiring
- 1,000 Annual Hires

Children's Mercy

- RN's, Oncology, Pediatrics, ED, non-clinical
- 150 Annual Hires

Highmark Health

- Claims & Coding Roles, Programmers, Analysts, Customer Services, Clinical Positions
- 1,500 Annual Hires

Children's National

- Hourly, Allied Health, Clinical and Corporate Hiring
- 400 Annual Hires

Sentara

- RN, LPN, CNA, Techs, Clerical, Environmental Services, Customer Service, IT
- 700 Annual Hires

R1

- Front-Office
- Patient Registration Reps
- 2,000 Annual Hires

Circle Health Group

- Hourly, Allied Health, Clinical and Corporate Hiring
- 2,000 Annual Hires

American Red Cross

- Allied Health, Clinical and Call Center
- 2,000 Annual Hires

ConcertoCare

- Hourly, Allied Health, Clinical and Corporate Hiring
- 300 Annual Hires

NHS

- Hourly, Allied Health, Clinical and Corporate Hiring
- 10,000 Annual Hires

Children's School Services

- RNs, LPNs
- 200 Annual Hires

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PeopleScout, a TrueBlue company, is a global talent solutions leader, providing unmatched scalability to meet the professional, specialist, volume and contingent hiring needs of organizations of all sizes and sectors. We connect clients and talent through Recruitment Process Outsourcing (RPO), Managed Service Provider (MSP), Total Workforce Solutions (TWS), and talent and technology advisory services.

GLOBAL HEADQUARTERS
404 W Harrison St., Suite 400S
Chicago, IL 60607
United States
www.peoplescout.com

EMEA HEADQUARTERS
265 Tottenham Court Road
London, W1T 7RQ UK
United Kingdom
www.peoplescout.co.uk

APAC HEADQUARTERS
Level 19, Citigroup Centre
2 Park Street
Sydney 2000
Australia
www.peoplescout.com.au