



Managed Security Service Provider



WESTPAC®
WEALTH PARTNERS
PROTECT • INVEST • ACHIEVE



Nash Subotic

Founder & CEO

WestPac Wealth Partners is an
Agency of The Guardian Life
Insurance Company of America

“ We strongly recommend FCI to
any firm with a desire to get
cybersecurity protection and
compliance.

”

www.westpacwealth.com

Looking Ahead

WestPac Wealth Partners, a Guardian Agency, strategically decided to make cybersecurity a differentiating factor and a core part of their long-term value proposition.

Case Study

Cybersecurity to meet
Cyber Regulations

Challenges

A cyber insurance agency in the financial services sector faced growing pressure to comply with complex cybersecurity regulations. Requirements came from both regulators and their head office, creating confusion. Without a trained internal team, the agency struggled to interpret requirements and use the right tools. This lack of expertise made it difficult to apply controls, track changes, and maintain consistent compliance.

Solution

To resolve this, the agency brought in FCI with expertise in both cybersecurity regulations and automation. They mapped requirements, built scalable workflows, and automated key processes to avoid manual labor as the agency grew. This allowed the firm to meet regulatory expectations and maintain audit-ready documentation. The agency gained confidence that it could prove compliance during exams, breaches, or cyber insurance claims.

www.fcicyber.com



Managed Security Service Provider

Zero-Trust Ecosystem

Firm Security
Endpoint Security
User Security
Cloud App Security
Network Security

Case Study

Deliverables

Holistic Assessment & NIST Framework Implementation

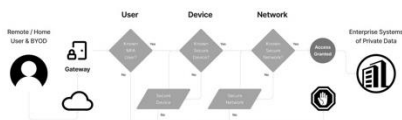
FCI audited WestPac's full infrastructure for compliance, establishing a NIST-based framework for phased implementation with quarterly compliance tracking until completion.

System Hardening & Automated Enforcement

FCI hardened systems and updated processes to protect data access. Their managed Zero Trust solution automated policy enforcement, including encryption, audit trails, and extensive monitoring.

Key Tool Deployment & Framework Alignment

FCI deployed their SOAR platform and other tools for infrastructure modernization. Their offering also aligned with SEC, FINRA, NAIC, and NYDFS frameworks.



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Value & ROI

FCI's implementation resulted in significantly increasing alignment with cybersecurity regulations and head office requirements, while offering overall Total Cost of Ownership (TCO) savings through risk mitigation.

WestPac is now fully audit-ready with clear audit trails and has a proactive cyber posture, confidently sharing its robust security and compliance practices with clients. This has enhanced user experience and simplified cybersecurity management.

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