



Managed Security Service Provider



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Chief Risk/Technology Officer

“ Before partnering with FCI, we faced significant cybersecurity gaps and audit challenges, often relying on fragmented solutions that left us vulnerable. FCI's comprehensive, compliance-driven Zero Trust solution was the catalyst for this transformation ”

www.benefitbankdist.com

Looking Ahead

Benefit Bank Distributors (BBD), a financial institution distributor, strategically decided to make cybersecurity a differentiating factor and a core part of their long-term value proposition.

Case Study

Cybersecurity as a
Strategic Differentiator

Challenges

BBD was weak in some compliance areas and struggled with bank audits due to an IT vendor's "gaping holes" in cybersecurity operations. This vendor lacked expertise for a highly regulated environment. Key issues included insufficient endpoint security, lack of multi-factor authentication, and poor visibility into sensitive data. Existing solutions were fragmented, offering point solutions rather than integrated, compliance-driven approaches.

Solution

BBD partnered with FCI for a comprehensive, compliance-driven Zero Trust cybersecurity solution. FCI audited BBD's infrastructure, established a NIST-based framework for phased implementation, and tracked compliance quarterly. The solution involved system hardening, automated policy enforcement, encryption, improved user authentication, endpoint security, and extensive monitoring. FCI also deployed their SOAR platform.

www.fcicyber.com



Managed Security Service Provider

Zero-Trust Ecosystem

Firm Security
Endpoint Security
User Security
Cloud App Security
Network Security

Case Study

Deliverables

Holistic Assessment & NIST Framework Implementation

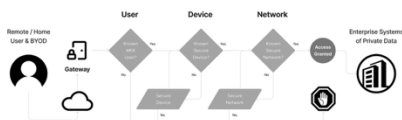
FCI audited BBD's full infrastructure for compliance, establishing a NIST-based framework for phased implementation with quarterly compliance tracking until completion.

System Hardening & Automated Enforcement

FCI hardened systems and updated processes to protect data access. Their managed Zero Trust solution automated policy enforcement, including encryption, audit trails, and extensive monitoring.

Key Tool Deployment & Framework Alignment

FCI deployed their SOAR platform and other tools for infrastructure modernization. Their offering also aligned with SEC, FINRA, NAIC, and NYDFS frameworks.



Value & ROI

FCI's implementation resulted in significantly reduced cyber incidents (2-4 minor alerts per month, with no breaches) and overall Total Cost of Ownership (TCO) savings through risk mitigation.

BBD is now fully audit-ready with clear audit trails and has a proactive cyber posture, confidently sharing its robust security and compliance practices with clients. This has enhanced user experience and simplified cybersecurity management.