

CASE STUDY



# How **MAGNATAUR** Achieved Success with

# Developers.Net

---

## Client Overview

Magnataur, is an Austin-based consulting firm specializing in assisting Series A financial services and healthcare startups. They focus on optimizing cloud infrastructure and development organizations, helping startups achieve security and compliance excellence.

---

## CHALLENGES

Magnataur faced a critical challenge:



### **Need for Senior Talent at a Viable Cost**

The company required senior technical leadership to enhance their product maturity without incurring the significant financial burden of a full-time staff engineer.

Additionally, aligning new hires with their well-established team norms was essential.



### **Concerns About Outsourcing**

As a company, Magnataur had hesitations about nearshoring, including managing international payments, potential communication gaps, and cultural differences. These concerns made choosing the right partner even more critical.

# SOLUTIONS

## Rapid Turnaround on Critical Projects

Magnataur partnered with Developers.Net after being impressed by their transparent pricing model and honest approach to marketing. Developers.Net identified a senior engineer who perfectly matched Magnataur's needs, integrating seamlessly into the team and offering high-quality solutions at a competitive rate.



## KEY RESULTS

- **Senior Technical Leadership:**  
The selected candidate provided the seniority and expertise needed, delivering high-value solutions independently.
- **Proactive Documentation:**  
The engineer took initiative by creating comprehensive DevOps documentation, which streamlined onboarding for Magnataur's largest customer to date.
- **Cost Efficiency:**  
Developers.Net enabled Magnataur to access top-tier talent without the significant investment typically associated with hiring staff engineers in-house.
- **Smooth Onboarding:**  
The engineer's contribution led to flawless onboarding for critical clients, demonstrating both technical expertise and commitment.

---

## CONCLUSION

Magnataur's partnership with Developers.Net transformed its approach to technical staffing, enabling access to senior-level talent without the financial strain of a full-time hire. Developers.Net delivered a seasoned engineer who not only met technical expectations but also elevated operational efficiency with proactive DevOps documentation and seamless client onboarding. By overcoming outsourcing concerns, Magnataur achieved cost-effective scalability and fortified its position as a leader in cloud infrastructure and development for startups.

### **Ongoing Partnership with Developers.Net**

Since joining forces with Developers.Net, Magnataur has experienced continuous support and adaptability. Developers.Net remains a trusted partner, providing flexible access to top-tier developers who align with Magnataur's operational goals. This ongoing collaboration empowers Magnataur to stay agile and ready for future growth opportunities.



**Developers.Net**

## Take the Next Step Toward Smarter Staffing

Need senior-level talent that integrates seamlessly with your team? Developers.Net provides full-time developers with the skills, experience, and cultural alignment you need to drive your projects forward.



**Cut costs, boost efficiency, and scale smarter** — contact us today to get started!

**[www.developers.net](http://www.developers.net)**

**(+1) 512-200-2145**

**[Marketing@developers.net](mailto:Marketing@developers.net)**