Integral Leadership Dynamics

Inspire | Lead | Deliver
ildynamics.com

TRUST - A CORNERSTONE OF LEADERSHIP

> The ability to establish, grow, extend, and restore trust with all stakeholders-customers, business partners, investors, and co-workers-is the key leadership competency of the new, global economy.
>
> **- Stephen Covey**

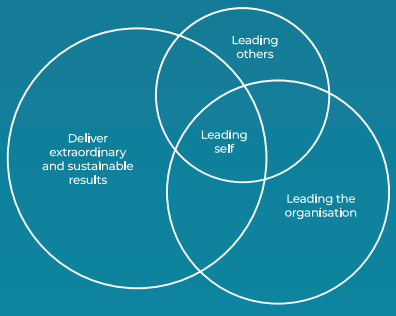
Coaching Questions

- How readily do I trust others?
- How am I regarded by others in terms of trust?
- What can I do to further develop and reinforce my sense of trust in myself and others?

My Commitment - Leading Self

Trust is the basis of all successful, effective leadership.

Here's to increased awareness of it in all I do this week, how it shows up in me, my teams and the work we do.



Frans Campher | frans@ildynamics.com | ildynamics.com

Over the past 18+ years, we have had the good fortune to work with over 19,000 senior leaders from various global organisations around the world. It will be no surprise to you that, on enquiry, the most sought-after characteristic of a great leader is encapsulated in the word 'Trust.'

Each of us knows instinctively whether trust is in place or not, very often we cannot describe what this means we just know it intuitively.

Lack of trust both in ourselves and others causes all sorts of issues in an age where we are trying to foster creativity, innovation and collaboration. What surprises me is that all too often this important foundation is left to chance rather than overtly being established and agreed to in a ways of working agreement.

I often talk about the 'psychological contracts' we need to establish with each person we have the good fortune to lead or engage with so that each of us knows what is expected, what trust means to each other and how we get the best for each of us from our work together.

I encourage you to consider reviewing your psychological contracts with all of the people you need or interact closely with, in that way there can be absolute clarity about what trust means to each of you, how to foster it and for each of you to have the best opportunity for success.